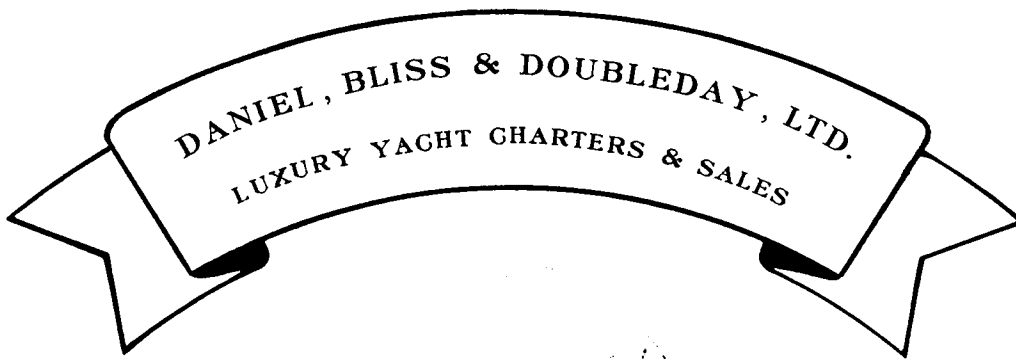


JAMES A. GRAASKAMP COLLECTION OF TEACHING MATERIALS

XI. PERSONAL LIFE

- B. Miscellaneous Fishing Trips  
Correspondence



05/8-27-8/50  
JB  
000

June 7, 1974

Professor James Graaskamp  
202 A Breese Terrace  
Madison, Wisconsin 53705

Dear Professor Graaskamp:

We'd love to know if you enjoyed your cruise on GAIL WIND. Were you pleased with the yacht and her crew? Did she have everything you needed in the way of equipment? We would certainly appreciate your comments, since they will help us greatly in offering her to future clients.

We shall look forward to your comments. We much enjoyed helping you with your plans and do hope to have the pleasure again in the not too distant future. Please do not hesitate to call on us any time we can be of assistance.

Sincerely,

Jo Bliss  
Charter Manager

JB/eg

# Birchminster

## marine corporation

September 3, 1974

Mr. James A. Graaskamp  
202A N. Breeze Terrace  
Madison, Wisconsin 53705

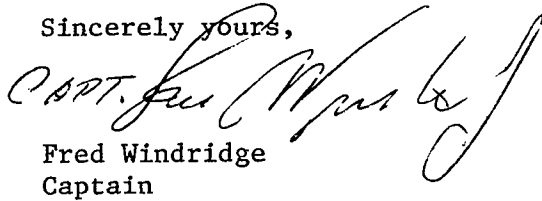
Dear Chief:

Just thought I would touch base with you. I am now associated with Birchminster Marine Corporation and managing all of their charter work.

Are you still interested in sailfishing this January? How about those electric reels we discussed?

Please let me hear from you. Give my best regards to Randy, Blake and Paul.

Sincerely yours,

  
Fred Windridge  
Captain

FW/ag



*the Bayshore Inn*

MARINA YACHT CHARTERS & SALES

NORTH FOOT OF CARDERO STREET • VANCOUVER, B.C. V6G 2V4 • (604) 689-7371

June 27, 1975.

Mr. Jim Graaskamp,  
202 A Breeze Terrace,  
Madison, Wisconsin 537 05

Dear Mr. Graaskamp:

Thank you for your charter inquiry. As discussed in our telephone conversation yesterday, we feel the M.V. BARCAROLLE a 50 foot gulf commander, would be suitable for your party of 3 men. The charter rate will be \$410.00 per day which includes qualified skipper, fuel and fishing equipment.

Please find enclosed a picture of the BARCAROLLE, that we hope you will like.

Food can be arranged to be aboard upon your arrival, if you will send a list of your requirements.

Looking forward to hearing from you, as our bookings are coming in for August already.

Yours truly,

Harold Taylor, Manager  
Bayshore Inn Marina

P.S. We hope this meets with your approval. A deposit is required to confirm your dates for August 20th to August 25th inclusive.

*ck 11413 \$1000 July 6, 1975  
charter deposit*



P. O. BOX 1035  
MAZATLAN, SINALOA, MEXICO  
TELS, 1-51-21 OR 1-54-89

December 05, 75

University of Wisconsin-Madison  
1155 Observatory Drive  
Madison, Wisconsin 53706

Attention: Mr. James A. Graaskamp,  
Chairman, Real Estate & Urban Land Economics.

Dear Sir;

Thank you for your letter of November 08, 75.

As per your request, we reserved a 43 foot boat for Jan. 02,  
Jan. 04 and Jan. 06, 76.

You will be on board the "Aquarium" and the price of the boat  
is \$120.00 Dlls per day.

Please send 50% deposit to hold your reservation.

Hope to hear from you soon.

YOURS IN SPORT,

*Ricardo Gallardo*  
UNIFLEET, S.A.  
Ricardo Gallardo

RG/am



*the Bayshore Inn Marina* **Yacht Charters & Sales**

NORTH FOOT OF CARDERO STREET • VANCOUVER, B.C. V6G 2V4 • PHONE: (604)689-7371

April 13, 1976.

Mr. James Arnold Graaskamp,  
202 - A Breese Terrece,  
Madison, Wisconsin 53705

Dear Mr. Graaskamp:

Thank you for your letter of April 1, 1976, in reference to you \$1,000.00 deposit on the Barcarolle, for August 20th to 25th 1975.

We were very sorry to hear of your misfortune, and that you were unable to carry out your plans for a fishing trip in 1975. Due to your cancellation, we will have to charge you with \$150.00 penalty. We have credited the balance of \$850.00 to your charter this year on the Barcarolle, August 17th to 22nd, 1976. The charter rate for the Barcarolle is \$450.00 this year. Please find enclosed our new price list.

In reveiwng your letter of July 6, 1975, I find all the details of the types of food and refreshments that you will require. If there is any change in this please lets us know. We will have this food onboard upon your arrival.

Looking forward to meeting you.

Yours truly,

A handwritten signature in cursive script that reads "Harold Taylor".

Harold Taylor, Manager  
Bayshore Inn Marina



# UNIVERSITY OF ALASKA, ANCHORAGE

3221 PROVIDENCE DRIVE  
ANCHORAGE, ALASKA 99504

SCHOOL OF BUSINESS  
AND PUBLIC ADMINISTRATION

March 1, 1979

*invitation to speak UAA*

Dr. James Graaskamp  
Chairman of Department of Real Estate  
Graduate School of Business  
School of Business  
1155 Atservatory Drive  
Madison, Wisconsin 53706

Dear Jim:

These are a few cans of my special smoked salmon recipe. It is my way to say thank you for your help.

We received the computer cupling and the case. The terminal has not arrived, but I am sure it must be on the way since our check was sent two weeks ago.

Our real estate program is blossoming like Alaska Fireweed.

Under the inspiration of John Ramzy we started a real estate club. Over fifty students have joined and they are attempting to raise money to start a distinguished speakers' series. We have Steve Roulac and his new bride coming up this weekend. He and John are going skiing Saturday and we will hold a 5 hour informal get-together on Sunday with our students.

The students would like our next guest to be James Graaskamp. As with all poor groups they cannot pay you anything for your time, but we can make sure you get to fish. What we propose is that when you leave Hawaii you tri-angle through Alaska. We will pay for the tri-angle fee for you and your boys, and house and feed you for three days and take you fishing. We will attempt to arrange for a plane to fly into the Lake Illiamna area for some world class trout and salmon fishing. You would be meeting with our students for five or six hours and giving an informal talk on real estate. With only one real estate professor I worry that our students get too much Haydenism. By bringing in a few fresh faces occasionally we can resolve that problem.

Hopefully, this will be a deal you cannot refuse after tasting this salmon.

Sincerely,

G. Hayden Green  
Associate Professor of Real Estate

GHG:dv



# UNIVERSITY OF ALASKA, ANCHORAGE

3221 PROVIDENCE DRIVE  
ANCHORAGE, ALASKA 99504

SCHOOL OF BUSINESS  
AND PUBLIC ADMINISTRATION

July 7, 1980

Professor James Grasskamp  
University of Wisconsin, Madison  
Graduate School of Business  
1155 Observatory Dr.  
Madison, Wisconsin 53706

Dear Jim:

The cheese was excellent - the seminar was even better! You were a big success. Most people said it was the best seminar they have attended here in Alaska and they want you back next summer.

Evelyn has made the arrangement for the Southeast. We reserved one double room with two beds and one single room at the Marine View Hotel in Ketchikan for the 15th, 16th and 17th. We will pay for your room the 16th and 17th. You will speak from 8:30 a.m. - 4.00 p.m. at the Ketchikan Community College on the 18th of August.

The evening of the 18th you will fly to Juneau and stay at the Cape Fox Sheffield Hotel. You will speak the 19th at the Juneau Community College 8:30 a.m. - 4.00 p.m. We will pick up your room the evening of the 19th. Two rooms have been reserved in Juneau. You will receive \$800 for the seminars and we will pay your round trip coach air fare from Wisconsin. You will also receive \$21 a day for 4 days to cover meals.

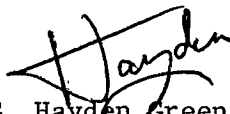
The same subject matter will be fine. We will make copies of your handout and forward it to both Ketchikan and Juneau.

As we were leaving Alexander Creek Lodge we found out that you were covering your own expenses for the charter flight. We were under the impression that the Parkwood Company was picking that up. Had we known differently we could have had Jim fly you in. Sorry about that poor communication between John Neibors and I.

I don't know the Ketchikan area well enough to recommend fishing guides.

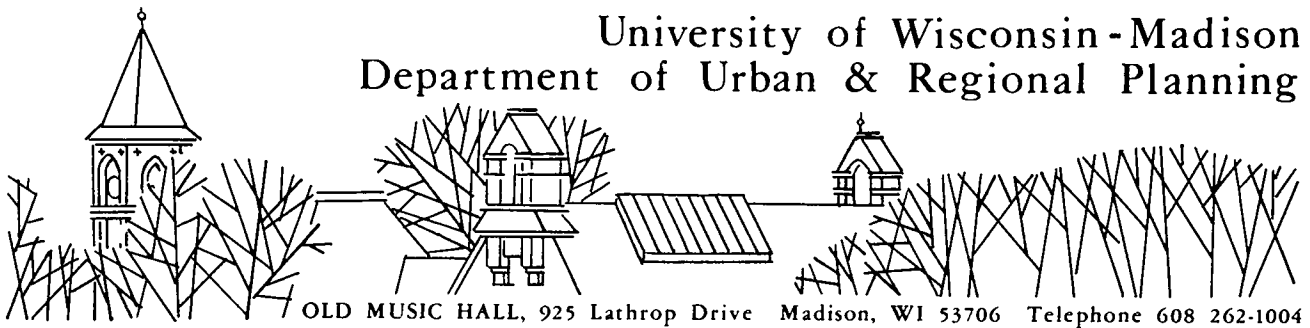
If this seminar is only half as good as the one here everyone will be delighted. Let me know as soon as possible if there is any change in your schedule that would prevent you from making the Ketchikan and Juneau trip.

Sincerely,

  
G. Hayden Green  
Professor  
Real Estate



University of Wisconsin-Madison  
Department of Urban & Regional Planning



September 18, 1980

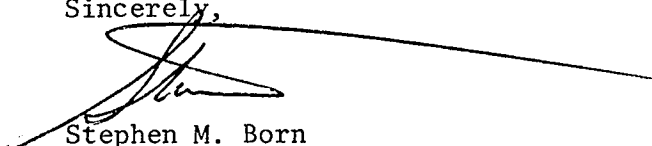
Professor James Graaskamp  
118 Commerce

Dear Jim:

Here is the information I told you about. Dennis Hancock (page 11) has been our guide; he is terrific. If he is unable to do it himself he might be able to put you on the boat that fishes Mullet for tarpon. The captain of the other boat is a friend of his. Also, see page 7 regarding the rod and gun club, which is where we stayed; it is terrific too. Mention to any of the people that you got the information from the Wisconsin group--i.e., Martin Hanson and me.

I hope that you are somehow able to work this out. Please return priceless magazine.

Sincerely,



Stephen M. Born

SMB/jas

Enc.

Everglades National Park  
Box 32  
Everglades City, Florida 33929 (813) 695-2591

Rod & Gun Resort Lodge  
P.O. Box 177  
Everglades City, Florida 33929 (813) 695-2101



May 3, 1986

**Jim & Norma Green**  
1033 Millar Street  
Ketchikan, Alaska 99901  
Home Phone: (907) 225-5317  
*Member of Ketchikan  
Marine Charters, Inc.*

Jim Graaskamp  
202-A Breese Terrace  
Madison, Wisconsin 53705

Dear Jim,

Last year we anchored a couple of times in Troller's Cove, a tiny bay inside Island Point on Prince of Wales Island. The area is usually productive in August for both salmon and halibut, and there is a reasonable amount of wind-storm protection once we get across. (You're about due for some beautiful, sunny weather, anyway.).

This year a new forest service cabin has been built in the bay next to the one we anchored in. Thinking that we will be a mite crowded aboard "ship" and that the youths might enjoy their own cabin and skiff, I have rented the cabin for the time we will be there. I intend to get a 14-16' skiff and outboard over there either ahead of time or to tow with us. In this way we have more options. People can sleep on and fish from the Seabreeze or sleep ashore, get up late, slop around, and fish from the skiff, trading off.

I'll need to have the skiff operators learn where the rocks are in that little channel or the outboard won't operate for long. I'll plan to take an extra radio, 15-20 gallons of outboard fuel, 3 air mattresses, sleeping bags, etc.

From past experience I can say that shore parties work okay as long as the main boat party fishing activities don't get too delayed. With a shore party, we'll need to schedule times and places to be or suffer fishing time loss. Your boys all seem intelligent, so we should be able to pull this off.

We haven't mentioned price! With 6 guests in our small boat, I'll negotiate. You were \$165/person/day last year, and I would intend to keep that again for 1987. That would be 4 days x 6 guests x \$165/day = \$3960.00.

My costs will be skiff and motors at \$100/day (say 4-6 days); cabin, \$30; fuel, \$25-30; plus extra grub, tackle, safety equipment. The \$3960.00 sounds high, though we're worth it, of course! I'll let you think it over and set a price since you could go for free if it came right down to it. (Relatives I've hardly met before come up and go for free.) What do you think is fair and affordable?

Besides the portable radio, the skiff would have emergency flares, etc. I'm an old "fuss budget" about trouble, I know, but kids that age can get in a lot of serious trouble fast when the outboard won't start or catches

fire or \_\_\_\_\_.

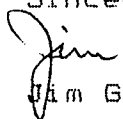
We looked at bigger boats while we were in Seattle and almost made an offer on a 55' Stevens; but when it came right down to it, I could find enough reasons not to invest the \$250 - 300,000.00 Nice big boat, though. Maybe another year.

We're finishing teak oiling and getting ready for waxing. Have a trip in two weeks and then a 10 day gap and then no significant free time until mid-Sept.

I've reserved 3 rooms at the Super 8 for you on Tuesday night, Aug. 12.

See you on Aug. 9.

Sincerely,



Jim Green

P.S. Cabin has stove, 4 wooden bunks, outhouse, etc. Lots of clams but very subject to paralytic shellfish poison micro-organisms. The bay is bigger than the one we anchor in, but rocks around the entrance keep most people out.

March 30, 1988

Jim & Norma Green  
1033 Miller Street  
Ketchikan, AK 99901

Dear Jim and Norma:

Delighted to have your note and to know that I am not the only voice from the wilderness working on political committees, almost always against the current. However, the mayor's committee did capitulate relative to putting the convention center on the south side of town, for the very same reasons I said it was a bad idea a year ago. A local newspaper reporter published his notes on a lecture I had given more than 12 months before so that I didn't even have to stoop to "I told you so."

You will be pleased to hear that I am already planning my salmon and halibut campaign. For the salmon I purchased a commercially available sealine level wind reel with a built-in electric motor by Daiwa. It can handle 220 yards of 2 pound test. Has its own rechargeable battery and an AC adapter. I also purchased a level wind penn-senator which carries a little more line than a Daiwa to which I mated one of my electric mate motors. Cases and gears have been replaced on two of my other electric mate units and my Miya Epoch reel is at the factory for repairs! Your boat modifications and reel purchases will make me two rods deadly. Since we tend to eat the halibut faster than the salmon, we must catch a couple of hundred pound halibuts.

The hip is doing much better with a minimum of all day cramps, although circulation is not quite as good as before so the lower leg tends to be a little puffier. Still working on Jean to go fishing rather than grandmothing, and she hasn't said no yet.

Thanks for all the advanced planning on the reels. Some of them cost almost as much as the radar.

Incidentally, I did a planning charrett in Seattle for the Port Authority. The President of the Port Commission turned out to be one of my former MBA students, although neither of us knew that at the time I accepted the job. Had quite a lesson on current commercial fishing needs of factory ship bottom trawlers.

Best of everything,

Jim Graaskamp

P.S. Looks like Steve and Max will be in my summer crew again plus somebody new.