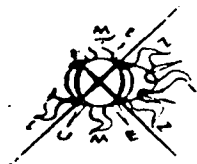


JAMES A. GRAASKAMP COLLECTION OF TEACHING MATERIALS

XI. PERSONAL LIFE

F. Awards

1. Correspondence



COMMERCE BUILDING

AREA CODE 608

SCHOOL OF COMMERCE

THE UNIVERSITY OF WISCONSIN

Madison 53706

March 30, 1966

Professor Donald H. Bucklin
207 Zoology Research Building
1117 W. Johnson Street
University of Wisconsin
Madison, Wisconsin

Dear Professor Bucklin:

This letter is in support of the nomination of James Graaskamp, Assistant Professor of Commerce, for a Kiekhofor or Steiger Award. Professor Graaskamp is 32 years of age; he was granted the Ph.D. degree by the University of Wisconsin in 1964 with risk management and insurance as his major field and real estate as the secondary field. His teaching experience began as a graduate student in 1958-59 and has been divided between insurance and real estate subjects. During several years in close working relationships with Professor Graaskamp, we have had ample opportunity to observe his accomplishments as a scholar and as a teacher of unusual effectiveness. One of the most convincing tests of fine teaching is continued student popularity in the face of demanding class assignments and insistence on high standards of student performance. He fully meets this test; he shows a talent for engendering student interest and enthusiasm in working out challenging management problems of high educational value; in short, he works his students hard and they like it. His courses are popular and he undoubtedly stands near the top in the informal student rating system.

Like all fine teachers, Graaskamp prepares for class with a thoroughness which reflects his deep interest in the subject and his sense of responsibility to his students. He presents his lectures and leads class discussion with vigor and enthusiasm. He makes effective use of modern devices of visual presentation. He has a talent for vitalizing theory by relating it to actual business or industry situations. His scholarship is not only sound but is remarkably versatile as well. During the last four years he has been called upon to develop several new courses and in total, has taught 6 different courses in urban land economics and real estate and 3 in risk management and insurance. His cheerful willingness to fill in wherever needed has been a joy to his colleagues and to his Dean and convincing testimony to his dedication to the teaching profession.

Graaskamp's personal rapport with students is exceptional. He takes a genuine interest in each individual; with patience and wisdom, he counsels with them on both personal and academic problems. His office is crowded with students much of the day and his home is a meeting place for both formal and informal student groups. His leadership and enthusiasm have revived the moribund student club in the real estate field and converted it to a vital and going concern. His leadership has more than doubled membership in the student Risk-Management Club in the past two years. Although confined to a wheel chair,

Professor Graaskamp makes several out-of-town trips each year with these groups; perhaps the greatest student tribute to his leadership is the fact that the students do not in any way regard him as a handicapped person.

The talents of the nominee are not narrowly focused nor one-sided. His teaching effectiveness is outstanding for he loves to teach and grasps every opportunity to do so. But his effectiveness in public service activities deserves a high rating as well. He is well-acquainted with business leaders in his field and with public agencies; he is in demand as a speaker. His intellectual capacity for productive and original scholarship was demonstrated in his doctoral thesis. Though he has been carrying an unusually heavy teaching load, he has given ample evidence of an imaginative and creative mind and is at work on a research project to be published by the Bureau of Business Research Service and on an article to appear in the professional quarterly, The Appraisal Journal.

In summary, we strongly recommend Professor James Graaskamp for the Kiekhofer or Steiger Award as a scholar of high potential for original work, as an effective representative of the University of Wisconsin in public service activities, but most particularly, as a talented young teacher whose scholarship, enthusiasm, teaching technique and warm personality place him in the top rank among all of the many University teachers whom we have been privileged to observe over many years of academic experience.

Respectfully submitted,

Richard U. Ratcliff
Professor of Land Economics

Charles C. Center
Professor of Commerce

RUR:CCC:ls



Faded, illegible text, possibly a name or address.

Realtors & Developers • Commercial/Industrial Division • 120 East Market Street • Indianapolis, Indiana 46204 • (317) 634-6363

December 9, 1969.

Mr. James A. Graaskamp
Assistant Professor in Business
University of Wisconsin
School of Business
1155 Observatory Drive
Madison, Wisconsin 53706

Dear Mr. Graaskamp:

These few lines are to congratulate you upon your recent election to membership in the American Society of Real Estate Counselors.

Your abilities and talents will be of inestimable value to the future of the Society and it is appropriate that you be recognized as you have been by this new attainment.

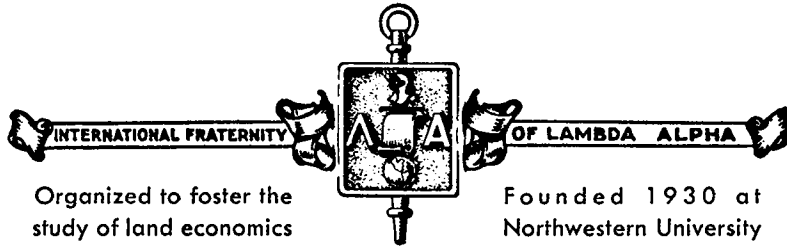
Best wishes to you for your continued success.

Sincerely,

Fred C. Tucker, Jr.

Fred C. Tucker, Jr.

James Graaskamp - personal



ELY CHAPTER

May 15, 1974

Professor James A. Graaskamp
School of Commerce
University of Wisconsin
Madison, Wisconsin 53700

Dear Sir:

Membership in the International Fraternity of Lambda Alpha is an honor bestowed in recognition of personal achievements within one or more of the professional fields related to land economics. It is my pleasure, as President of Ely Chapter, to inform you that following the proposal of your candidacy, a review of your professional background and a vote by chapter members, you have been recommended for admission to this honorary professional society.

Induction of new members is held once annually and a requirement is that candidates be present for the initiation ritual. This will be promptly at 5:10 P.M. on Thursday, June 13 in the private dining room of the Chicago Yacht Club (foot of Monroe Street). Immediately following initiation, there will be a cocktail reception and annual dinner commencing at 5:40 P.M.

Because of the time required for inscribing the gold membership keys and scrolls, I shall appreciate receiving a note of acceptance from you by May 20 enclosing your check for the initiation fee of \$85.00. This includes the first year's annual dues (\$35.00) for International and Ely Chapter, your initialed gold membership key and scroll and the cocktail reception and dinner at the Chicago Yacht Club that evening.

We are delighted that you have been proposed for membership and trust you will accept this recognition of your accomplishments.

Sincerely,

Joseph G. Kuehnle, President
(22 West Monroe Street
Chicago, Illinois 60603)

cc: Laurence H. Cleland
Walter R. Kuehnle
Robert H. Pease

1974 OFFICERS

PRESIDENT: JOSEPH G. KUEHNLE, 22 WEST MONROE STREET, CHICAGO, ILLINOIS 60603, DE 2-4000
 VICE PRESIDENT: LEWIS W. HILL, 121 NORTH LASALLE STREET, ROOM 1000, CHICAGO, ILLINOIS 60602, 744-4471
 SECRETARY: JOHN R. WOMER, 111 WEST WASHINGTON STREET, SUITE 944, CHICAGO, ILLINOIS 60602, 372-1700
 TREASURER: LAURENCE H. CLELAND, 10 SOUTH LASALLE STREET, 2ND FL., CHICAGO, ILLINOIS 60603, 236-1855
 HISTORIAN: ARTHUR BOHNEN, 624 SHERIDAN SQUARE, EVANSTON, ILLINOIS 60202, DA 8-4322
 PAST PRESIDENT: H. HAYWARD HIRSCH, 69 WEST WASHINGTON STREET, 15TH FLOOR, CHICAGO, ILLINOIS 60602, AN 3-5400

The University of Wisconsin System

per



OFFICE OF WOMEN / 1802 Van Hise Hall / Madison, Wisconsin 53706 / 608/262-6404

September 9, 1980

Mr. Harvey J. Badesch
Equal Employment Opportunity Officer
U.S. Department of Health and Human Services
300 South Wacker Drive
Chicago, IL 60606

Dear Mr. Badesch:

I would like to nominate Professor James A. Graaskamp of the University of Wisconsin-Madison School of Business as a Handicapped Citizen of the Year.

Professor Graaskamp is a quadriplegic who has been confined to a wheelchair since 1950 when he was stricken with polio at age 17. He resumed his education a year later, finished high school, and went on to earn a bachelor's degree from Rollins College in Florida, a master's degree from Marquette University, and a Ph.D. degree in 1964 from the University of Wisconsin-Madison, where he has taught since 1958.

He is an exceptional teacher, both in the classroom and outside. He was awarded the prestigious William H. Kiekhofen Teaching Award in 1966 on the nomination of his colleagues, who cited him as "a gifted teacher who presents his subject with splendid clarity and color" and as a scholar who relates theory to actual business situations. The teaching award citation called attention to his rapport with students: "Each individual commands his genuine interest. With patience and wisdom he counsels all on both personal and academic problems. His home and his office are meeting places for students, informal centers where learning and fine human relations are together advanced." Professor Graaskamp teaches courses in urban land economics, real estate, risk management, and insurance. He has stated that "good teaching requires enthusiasm, sensitivity to each student, and the leadership to drive students well beyond accepted workload norms. Today's students respond magnificently to that type of teaching."

Professor Graaskamp has also worked tirelessly to assist handicapped people to gain access to the university's programs through the removal of educational and architectural barriers. He and a student did the initial survey of the campus which identified all the architectural barriers to be overcome, and suggested means to correct the problems they found. He served as chairman of the Committee for Disabled Persons which established the McBurney Center for Persons With Disabilities, which provides a broad array of services for people with all types of handicapping conditions.

Mr. Harvey J. Badesch
September 9, 1980
Page 2

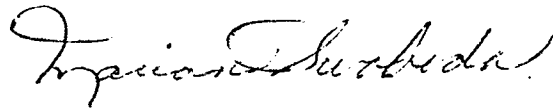
He was instrumental in the committee's adoption of grievance procedures for disabled students, which utilize a subcommittee of disabled persons as a grievance board for non-academic grievances.

Community service efforts of Professor Graaskamp include the counseling of small business firms, advising on city insurance problems and industrial land use, and developing and providing a computerized property appraisal system to Wisconsin communities to help them in solving tax assessment problems.

In 1970 he was named Wisconsin's Handicapped Person of the Year by the Governor's Committee on Employment of the Handicapped.

I enthusiastically endorse Professor James Graaskamp for Region V Handicapped Citizen of the Year. To again quote the Kiekhofers teaching award citation, he has "a remarkable zest for life on whatever terms meted out...an inspiration to the youthful minds he reaches toward and shapes."

Sincerely,



Marian Swoboda
Assistant to the President

cc: President Robert M. O'Neil
Dr. Blair H. Mathews ✓

Kauffman's Top 20 List of Bell-Ringer Teachers at the University of Wisconsin-Madison
 Fall Semester, 1984

<u>Teacher</u>	<u>Course</u>	<u>Title</u>	<u>Credits</u>	<u>Lecture</u> *
Fritz Albert	Ag Journ	Practical Photography	3	M or W 1:20-5:30
Jim Crow	Genetics 466	Genetics	3	MWF 2:25
Mac Dana	Hort. 340	Small Fruits	3	MWF 7:45
Bob Deibel	Bact. 325	Food Bacteriology	3	MWF 3:30
Jim Donnelly	History 365	Revolution & Nationalism in Ireland	3	TR 12:00
Owen Fennema	Food Sci. 330	Food Processing	2	TR 8:50
Maribeth Gettinger	Ed. Psych. 541	Behavior Mgt. in Classroom Management	3	TR 8:25
Harvey Goldberg	History 471	Contemporary Societies	3	MWF 2:25
✓ Jim Graaskamp	Bus. 550	Real Estate Process	3	MW 11:00
Lee Hansen	Econ. 450	Wages and the Labor Market	3	MWF 9:30
Don Hester	Econ. 330	Money and Banking	3	MWF 11:00
Mike Leckrone	Music 305	Popular Music in USA 1920-1950	2	MW 9:55
Maureen Mazzaoui	History 333	The Renaissance	3	TR 11:00
Dave Lindberg	Hist. of Sci. 201	Origins of Scientific Thought	3	MW 1:20
Jon Moline	Philosophy 441	Environmental Ethics	3	MWF 11:00
Mike Petrovich	History 417	History of Russia	3	MWF 9:55
Bob Skloot	Theatre 538	British Drama	3	TR 1:00
Milt Sunde	Poul. Sci. 101	Poultry Sci. & Practice	3	MW 1:20
Stan Temple	WL Ecol. 318	Principles of Wildlife Ecology	2	TR 11:00
Keith Yandell	Philosophy 432	History of Modern Philosophy	4	MWF 8:50

* (Labs or discussions not listed)

Continued

Kauffman's Top 20 List Of

Some Bell-Ringer Teachers at the University of Wisconsin
Spring Semester - 1984

Fritz Albert	AG J 260	Intro. Practical Photography	3	M or T 1:20
Lloyd Bostian	AG J 100	Communication in Agriculture	3	MWF 2:25
John Cooper	History 397	U.S. 1914-1945	3	MWF 11:00
Malcolm Dana	Hort. 341	Tree Fruits	3	MWF 7:45
Dave Dickson	Dairy Sci. 205	Dairy Cattle Selection	2	T 1:20 +
Jim Donnelly	History 124	British History 1688-Present	3	TR 12:00-1:15
Fred Dretske	Philos. 101	Introduction to Philosophy	4	MWF 8:50
Harvey Goldberg	History 475	European Social History	3	MWF 2:25
Jim Graaskamp ✓	Bus. 550	The Real Estate Process	3	MW 11:00 +
Don Hester	Econ. 330	Money & Banking	3	MWF 11:00 +
Mike Leckrone	Music 305	Popular Music in USA 1920-1950	2	MW 9:55
Dave Lindberg	Hist. Sci. 201	Origins of Scientific Thought	3	MW 1:20 +
Brent McCown	Hort. 227	Propagation of Hort. Plants	3	MW 12:05 +
Dave Nelson	Biochem. 201	Survey of Biochemistry	3	TR 8:50
Art Peterson	Soil Sci. 327	Soil & Water Mgt. & Conser.	3	TR 9:55 +
Michael Petrovich	History 418	History of Russia	3	MWF 9:55
Doug Price	Anthro. 310	Topics on Archaeology	3	TR 2:30
Dorothy Pringle	Nutr. Sci. 350	Causes of World Hunger	3	TR 4:30
Bob Skloot	Theatre 120	Int. to Dramatic Arts	3	TR 9:55 +
Ken Todar	Bact. 303	General Microbiology	3	MWF 12:05
Bill VanDeburg	Afro. Amer. 231	Int. Afro-Am. History	3	MWF 12:05

+ labs or discussions to be added

February 19, 1985

MEMORANDUM

TO: Prof. D. R. Schuette, Chair
Erwin A. Gaumnitz Lecture Fund Committee

FROM: Assist. Prof. M. L. Robbins *Mike Robbins*

RE: Nomination of Prof. James A. Graaskamp for the
Erwin A. Gaumnitz Distinguished Faculty Award

Relative to your memo of February 15, 1985, I would like to nominate Prof. James A. Graaskamp for consideration as a result of his unique and outstanding service record. Review of his five year career resume (attached) as well as his 1985 resume will support the contention that he has excelled in each of the dimensions listed in your memo:

1. Teaching - winner of the Keikhöfer award in 1967. His course evaluations remain high despite increasing enrollments. His 550 Real Estate Process course is a classic and the only Business School course recommended in the Kaufman list (attached).
2. Teaching and public service to the industry is evidenced by the number of days of continuing education he is asked to provide throughout the United States as well as on his recent tour of the Pacific rim.
3. His research for industry is innovative and often unrecognized because it remains a proprietary interest of the clients at Landmark Research, Inc. He is nationally known as an expert witness in complex valuation litigation.
4. His record of public service includes five years as a board member and treasurer of the Wisconsin Housing Finance Agency, Chairman of the University 504 Committee for many years, numerous city and county committees, and continued involvement in the McBurney Resource Center for handicapped students.
5. In the profession he is recognized by his second term as a trustee of the prestigious Urban Land Institute, placement editor of American Real Estate and Urban Economics Association and exclusive professional designations as CRE and SREA (of which there are less than 600 each in the country).
6. For the school and university he continues to raise endowment funds, serve as a prime force in organizing and sustaining a Real Estate Department alumni group, and speak for education at dozens of civic meetings each year. When asked he organized an executive management

Prof. D. R. Schuette
Page Two
February 19, 1985

series which is a significant part of the Center for Advanced Studies. He has extended the reputation of the School of Business by developing the premier graduate program in real estate analysis which has the best placement statistics of any Business School Department and the highest starting salary average for Business School master's students. See Karen Stauffacher.

***The School of Business
and the
Wisconsin Business Alumni
present***

**1985 Recognition Luncheon
Saturday, May 4, 1985
The Edgewater**

B *The
School
of Business*

University of Wisconsin-Madison

Welcome to our fourth annual Recognition Luncheon. Today, the University of Wisconsin School of Business honors a distinguished alumnus, two outstanding faculty members, and those students who have graduated in December or are graduating this month in the top 20 percent of their classes.

The 1985 Distinguished Alumnus has been a leader in the accounting profession for many years and is a longtime supporter of higher education. We express our appreciation to him for representing his alma mater so admirably in the business world, as well as for his continuing interest in and loyalty to the School from which he received his degree. Today, a scholarship is presented in his name by Wisconsin Business Alumni to an outstanding junior in the School of Business.

The professional achievements of two outstanding faculty members are also recognized. One is cited for his expertise in his field and his effective communication of that commitment to his students through his teaching excellence (Larson Award). The other is honored for outstanding contributions toward fulfillment of the School's mission through superior teaching, research, and public service (Gaumnitz Award).

Those students whose hard work and talent places them in the top 20 percent of their graduating classes at the School of Business are commended for their fine record. Nine students are specifically recognized for their exceptional academic accomplishments along with their service and leadership in their major departments, the School, the University, and the communities in which they live.

We are pleased to join faculty, friends, parents, alumni, and University administration to formally recognize the accomplishments of this select group of achievers who exemplify the excellence for which the School of Business stands.

Program

Presiding
Associate Dean William A. Strang

Luncheon

Welcome
Chancellor Irving Shain

Outstanding Students
and

Honor Graduates

Presented by Acting Dean E. James Blakely

Wisconsin Business Alumni Scholarship
Presented by WBA President William J. Rauwerdink

Erwin A. Gaumnitz Distinguished Faculty Award
Presented by Prof. Donald Schuette, Chairman,
Gaumnitz Award Selection Committee

Larson Excellence in Teaching Award
Presented by Associate Dean William A. Strang, Chairman
Larson Award Selection Committee

1985 Distinguished Alumnus of the Year
John W. March

Presented by Acting Dean E. James Blakely

Remarks by John W. March

Closing Remarks
Associate Dean William A. Strang



1985
Distinguished
Alumnus
John W. March

The 1985 University of Wisconsin-Madison School of Business Distinguished Alumnus recently completed seven years as a member of the Financial Accounting Standards Board (FASB). He was previously associated with Arthur Andersen & Co. for over 32 years and was a senior partner of that firm when he was appointed to the FASB. He is currently Adjunct Professor of Accounting at The J.L. Kellogg Graduate School of Management, Northwestern University.

Mr. March graduated from the University of Wisconsin School of Business in 1945, when it was called the School of Commerce. After receiving his Bachelor of Business Administration degree, he joined the Milwaukee office of Arthur Andersen & Co. where he was admitted to partnership in 1956. He became managing partner of the organization's Boston office in 1959. His next promotion came in 1965 when he was named vice chairman of the firm with functional responsibilities for its worldwide accounting and auditing standards.

A member of the executive committee of the University of Wisconsin Foundation's Bascom Hill Society, Mr. March has also been involved in the activities of the School of Business Fund.

He became a Certified Public Accountant in Wisconsin in 1946. He is a member of the American Institute of Certified Public Accountants, the Illinois and Wisconsin CPA Institutes, the American Accounting Association, and the National Association of Accountants.

He and his wife, Beth, live in Chicago. Three sons live in Atlanta, West Bend, WI., and Madison, respectively.

Erwin A. Gaumnitz Distinguished Faculty Award

Prof. James C. Hickman

Larson Excellence in Teaching Award

Prof. James A. Graaskamp

Acting Dean's Recognition 1985 Graduates

Undergraduate Students in Top 20 Percent of Class

August 1984 Graduates

Thomas Aslin
James Azim
Joan Bartels
Lori Bell

Jo-Hsia Chuang
Lisa Cocalis
Sue Feller
Jane Griese
Thomas Hillebrandt

Virginia Kress
Joan Peyer
Suzanne Schaefer
Elizabeth Shallert
Carl Stienen

December 1984 Graduates

Robert Alf
Suzanne Antony
Thomas Bartenstein
Darrel Behnke
Robert Bergenthal
Joel Berman
Nancy Bernstein
Margaret Butchart
Shuk-Kwan Cheung
Mark Dennis
Kelly Donagan
Edmund Eldredge
Beth Evans
Kimberly Feller

Linda Gardiner
Allison Hippe
Mary Therese Huser
Kelly Joyce
Patti Jungwirth
Katherine Kalupa
Matthew Klecker
Pam Krueger Koch
Michael Lake
Patrick Lawton
Amy Lipke
Thomas Lucey
Kristin Magnuson
Catherine Maurer

Gary Meier
Beth Millem
Mark Molepske
Michael Nault
Beth O'Marro
Carol Ostergaard
Sondra Peck
Larry Proehl
David Prokupak
Elizabeth Richter
Gregory Schmitt
Gregory Tallis
James Tessier
Mark Wirth

May 1985 Graduates

Mary E. Ackerman
Andrea Anderson
Lisa Bartosic
Lori Beranek
Julie Bernier
Angie Bieneman
Natalie Bock
Linda Borchert
Kristine Bubolz
John Caruso
Cheryl Caspary
Michael Comiskey
David Diwik
Kathleen Dodge
Dennis Dogs
Jeffrey Eng
Mary Flanagan
Gary Gallagher

Mauricia Geissler
Daniel Gill
Edith Gnanadass
James D. Hansen
Mary Beth Hornung
Dawn Koeshall
Joe Kronsoble
John Kuehn
Mark Meester
John Mills, Jr.
Richard Moon
Laura Nelson
Cynthia Nurse
Jeffrey Nellesen
John Peters
Michael Petterson
Sara Pitterle
Robert Reichert
Lazelle Riddiough

Steven A. Rose
Heidi Ruppenthal
Laurie Schoeben
Martha Schauer
Heidi Schroeder
Susan Seybold
Christine Shields
Heidi Skatrud
Bridget Sullivan
Keith Spaude
Michael Torphy
Linda Wagner
Stephen Walker
Sarah Webb
Diane Waushesock
Jeffrey Wei
Kenneth Wong
Linda Zastrow

Graduate Students in Top 10 Percent of Class (December 1984)

Nirankar Agarwal
Teresa Alf
Martin Bidus
Mary Chapman
Seok Choi
James Christiam
Daniel Gordillo-Zebadua
Philip Gruber
Louis Hammond

Bjorn Haugen
Scott Koehler
Neil Krebsbach
Susan Lan
Stephen Lauring
Gerald Lehman
Yvonne Lindl
Juan Marcos
Mary Meyer

Shou-Rong Pal
Richard Palmersheim
Mark Ruenle
Thomas Sendebach
Maria Serrano
Timothy Smaby
Creighton Staff
Daniel Wentz

Graduate Students in Top 20 Percent of Class (May 1985)

Susan Axelrod
Joh Buncsak
Donald Buse
Hsiao Chen
Thomas Cole
Michael Dean
Danielle Dresden
Brian Burlong
William Gaulke
Sharon Biertz
Lisa Gingles
Joyce Halbe

John Hutmacher
Deborah Jahn
Thomas Kamasky
Jin-Po Kau
Kieth Kieffer
John Krause
Doris LaFevre
Myung Rim Lee
Joan Leonard
Cheryl Lueders
Andrew Marein
Kathleen Martin
Barbara McKinley

Garth Nisbet
Dennis Nisler
Reginald Pfeifer
Bruce Rosenberg
Deborah Schultz
Danuja Simathien
Joanna Soja
Anna Tong
Dettel Weiler
Sarah Wussow
Mary Zadozny
Patricia Zamstorff

Outstanding Students

December 1984

Nancy Bernstein, BBA
Carol Ostergaard, BBA
Teresa Alf, MS
Juan Carlos Marcos, MS

May 1985 Graduates

Linda Eggert, BBA
Martha Schauer, BBA
John Watry, BBA
Deborah Jahn, MA
Andrew Marein, MS

Wisconsin Business Alumni Scholarship

Dane Edson Allen
in honor of
John W. March

REAL ESTATE ISSUES

430 North Michigan Avenue, Suite 607 • Chicago, Illinois 60611-4089 • (312) 329-8427

Editor-in-Chief • Jared Shlaes, CRE
Staff Editor • Linda Magad

September 10, 1985

Professor James Graaskamp
Landmark Research, Inc.
4610 University Avenue
Madison, WI 53705

Dear Jim:

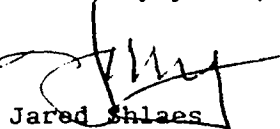
I am delighted to announce that you have been selected for the first annual Ballard Award of the American Society of Real Estate Counselors for your article "Identification and Delineation of Real Estate Market Research" in the Spring/Summer 1985 number of Real Estate Issues.

This award, sponsored by the William S. Ballard Scholarship Fund, is granted to the author of the most significant article published in REI during the current year. You won it hands down.

It is my hope that you can be on hand at the member's luncheon on Friday, November 8th in New Orleans to receive the award. Lunch is scheduled for 11:30 A.M. to 2:00 P.M. in a meeting room at the Royal Sonesta Hotel. Appropriate flowers will be delivered by the management.

On behalf of ASREC and as editor-in-chief of REI, I want to thank you once again for making this article available to us as well as for your many other services to the industry.

Cordially yours,



Jared Shlaes

cc: Roger W. Foster, CRE
James E. Gibbons, CRE
Wayne D. Hagood, CRE
Robert P. Hackstaff, CRE
Lois Hofstetter, ASREC
Linda Magad, ASREC

mim



published by the
• American Society of Real Estate Counselors of the NATIONAL ASSOCIATION OF REALTORS®



SOCIETY OF REAL ESTATE APPRAISERS

HEADQUARTERS: 645 NORTH MICHIGAN • CHICAGO, ILLINOIS 60611 • (312) 346-7422

ROBERT L. HASTINGS, SREA
IMMEDIATE PAST PRESIDENT
131 W. WILSON STREET
MADISON, WISCONSIN 53701

August 7, 1986

Professor James A. Graaskamp, SREA
Graduate School of Business
University of Wisconsin
1155 Observatory Drive
Madison, Wisconsin 53706

Dear Jim:

In 1981, the Board of Governors of the Society of Real Estate Appraisers created an award to honor the memory of Alfred E. Reinman, Jr., SREA, who you may recall was the 1974 International President of the Society of Real Estate Appraisers.

The award is given annually to an individual who has made outstanding contributions to the growth and development of the appraisal profession.


Past recipients are: 1981 - Floyd T. Snyder
1982 - Fredrick M. Babcock
1983 - Herman O. Walther and Kenneth E. Sarles
1984 - James E. Gibbons
1985 - William N. Kinnard, Jr.

I am pleased to inform you that on August 6, 1986, I had the pleasure of announcing to the attendees at the SREA Annual Conference that my committee selected you for the 1986 Alfred E. Reinman, Jr. Award.

The attendees received the news of your selection with considerable enthusiasm and I regret that you could not be present. There is no stipend attached to this recognition, although a rather handsome placque will be presented to you at a future local chapter meeting.

Congratulations!

Best personal regards,


Robert L. Hastings, SREA
Chairman, 1986 Alfred E. Reinman, Jr.
Award Committee

RLH:eo

cc: James W. Klopfenstein, SREA, President
Robert W. Palmer, Executive Vice President

August 14, 1986

James W. Klopfenstein
President
Society of Real Estate Investors
645 North Michigan
Chicago, IL 60611

Dear Jim:


I was delighted and stunned to receive a note from Bob Hastings today to the effect that I have received the Alfred E. Reinman, Jr. award at the international meetings in Anaheim. I am running on a fast track when I'm in a class with Bill Kinnard and Jim Gibbons, not to mention my other friends on the list.

I have always appreciated the generous and open-minded support of the Society, even when it might appear that the appraisal program at Wisconsin was critical of traditional appraisal procedures.

Please express my pride and appreciation to the Committee and all the members of the Society involved in this award. Such a recognition is particularly meaningful when I do so little to maintain a presence at the national meetings. It's nice to know I am there in spirit on occasion.

With appreciation.

Sincerely yours,



James A. Graaskamp
Chairman of Real Estate and
Urban Land Economics

jag/ljk

cc: Bob Hastings

The
Real Estate
Counseling Group
of Connecticut, Incorporated

An Affiliate of the Real Estate Counseling Group of America, Inc.

William N. Kinnard, Jr., President

August 11, 1986

Dr. James A. Graaskamp, SREA, CRE
Landmark Research, Inc.
4610 University Avenue, Suite 105
Madison, Wisconsin 53705

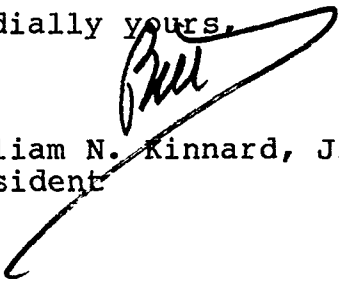
Dear Jim,

I had the good fortune to be sitting at the same table with Bob Hastings at the SREA Conference at Anaheim when he announced that you were the recipient of the Reinman Award for 1986. I think I felt more pleasure and pride to hear your name announce than I did last year when I was fortunate enough to be chosen.

You received a warm standing ovation in absentia. There was no surprise and certainly no dissent; there was only enthusiastic confirmation of the wisdom of the choice. The only trouble with this well-deserved addition to your many other kudos is that now you have been labelled an appraiser.

Best regards to Jean, who I know shares in this honor in many ways.

Cordially yours,


William N. Kinnard, Jr., SREA, MAI, CRE
President

gc

Kauffman's List of Bell-Ringer Teachers at the University of Wisconsin-Madison

Fall Semester, 1987

<u>Teacher</u>	<u>Course</u>	<u>Title</u>	<u>Credits</u>	<u>Lecture</u> ¹
Ugo Camerini	Physics 103	Gen. Physics	4	MWF 1:20
Lloyd Bostian	Ag Journ 100	Communication in Agr.	3	MWF 2:25
Mel Croan	Poly Sci. 336	Soviet Foreign Policy	3	TR 11:00
Mac Dana	Hort. 120	Survey of Hort.	3	MWR 1:20
Don Emmerson	Poly Sci. 106	Intro. to Comparative Politics	4	TR 2:25
Robert Enright	Ed. Psych. 321	Human Dev. in Adolescence	2	TR 1:00
Jim Farr	Poly Sci. 209	Issues of Political Thought	4	TR 11:00
Owen Fennema	Food Sci. 330	Food Processing	2	TR 8:50
Maribeth Gettinger	Ed. Psych. 541	Behavior Mgt. in Classroom Management	3	TR 8:25
Jim Graaskamp	Bus. 550	Real Estate Process	3	MW 11:00
Lee Hansen	Econ. 450	Wages and the Labor Market	3	MWF 11:00
Ed Hasselkus	Hort. 263	Landscape Plants	2	TR 1:20
Wolfgang Hoffmann	Ag Journ 260	Practical Photography	3	MW 12:05
Martin Isaacs	Math 101	Algebra	4	MWF 12:05
Bryant Kearl	Ag Journ 111	Agr. News Writing	3	TR 9:55
Mike Leckrone	Music 205	The Big Bands	2	MW 9:55
Dave Lindberg	Hist. of Sci. 323	Scientific Revolution	3	MWF 9:55
Brent McCown	Hort. 122	Intro. Hort.	4	MW 11:00
Terry Penner	Philosophy 241	Intro. Ethics	4	MWF 2:35
Mike Petrovich	History 417	History of Russia	3	MWF 9:55
Pat Riley	Poly. Sci. 501	Development of Ancient Western Political Thought	3	MWF 11:00
Harold Scheub	African 210	The African Storyteller	3	MWF 11:00
Gretchen Schoff	IES 113	Environmental Studies: Humanistic Perspective	3	TR 9:55
Bob Skloot	Theatre 120	Intro. Dramatic Arts	3	TR 9:55
Stan Temple & Tim Moermond	WL Ecol. 360	Extinction of Species	3	MWF 11:00
Ken Todar	Bact. 303	Gen. Microbiology	3	TR 8:25
Bill Van Deburg	Afro-Amer. Stud. 231	Intro. to Afro-Amer. History	3	TR 1:00

1

(Labs or discussions not listed; minimal prerequisites)



October 9, 1987

Dr. James A. Graaskamp
202A Breese Terrace
Madison, WI 53705

Dear Dr. Graaskamp:

We are pleased to advise that you have been selected the 1987 recipient of the Charles B. Shattuck Memorial Award for your outstanding contributions to the advancement of appraisal knowledge and to the Appraisal Institute. The award carries with it a \$500.00 honorarium.

The award, administered by the National Research and Educational Trust Fund of the American Institute of Real Estate Appraisers, honors achievements in the field of appraisal literature and the advancement of knowledge.

Please let us know if you wish to have your check and plaque mailed to you, or if you will be able to have it formally presented to you at our next Annual Membership Meeting. Award presentations will be held at The Westin Ilikai Hotel in Honolulu, Hawaii on Sunday, November 8, 1987 at 2:00 p.m. in the Sydney/Melbourne Lobby, Honolulu, Hawaii. If you are able to attend the presentation ceremony, please advise at your earliest convenience so that appropriate arrangements can be made.

For publicity purposes, we will need a recent photo (5x7) black and white glossy along with your biography and the names of any special publications that you wish to have notified. Please complete the enclosed questionnaire and forward it to Janet Laurain, c/o Public Relations at the Appraisal Institute, 430 N. Michigan Avenue, Chicago, IL 60611-4088. We would appreciate receiving the information as soon as possible.

Congratulations, and we will look forward to seeing you in Honolulu.

Sincerely,

A handwritten signature in cursive script that reads 'Bonnie L. Glass'.

Bonnie L. Glass
Member Services Coordinator

/blg
Enc.

cc: Jerome R. Jakubovitz, MAI
James R. Langley



file Institute

November 4, 1987

CERTIFIED MAIL

Dr. James A. Graaskamp
202A Breese Terrace
Madison, WI 53705

Dear Dr. Graaskamp:

On behalf of the American Institute of Real Estate Appraisers, I am pleased to send you the plaque representing the 1987 Charles B. Shattuck Award and your honorarium check in the amount of \$500.00.

In your letter of October 13, you requested to know the people you could express your appreciation to. The name and address for the Chairman of the Division of Professional Recognition and Certification, and the National Research and Educational Trust Fund Committee are as follows:

Beatrice E. Roberts, MAI
Roberts & Roberts Appraisals
3580 Adams Avenue
San Diego, CA 92116

Jerome R. Jakubovitz, MAI
3548 Jerome Avenue
Bronx, NY 10467

Again, our sincerest congratulations on receiving this most distinguished award.

Sincerely,

Bonnie L. Glass

Bonnie L. Glass
Member Services Coordinator

/blg

Enclosures

M E M O R A N D U M

February 17, 1988

TO: Alan Filley, Chair, Awards Committee

FROM: James A. Graaskamp

SUBJECT: Nomination for Erwin A. Gaumnitz Distinguished Faculty Award

Tasteless as it may seem, I would like to nominate myself for consideration for the Gaumnitz Award since none of my colleagues know very much about what I am doing.

Attached to this memo is a short form of my resume and my current faculty report for 1987. All my teaching and research efforts have already been recognized (such as the Larson Award in 1985, the Lambda Alpha Award and my perennial position on "Kauffman's List of Bellringer Professors!"). My record to industry, community and university may be less well known.

My record of public service to the appraisal industry has been acknowledged by The Society of Real Estate Appraisers in 1986 who presented me with the Alfred E. Reinman, Jr. Award, their highest award, presented to only four others in their long history. In 1987 The American Institute of Real Estate Appraisers presented me with their comparable award, known as the Charles B. Shattuck Memorial Award. I'm the only individual to have won both. I am also a trustee of the prestigious Urban Land Institute, whose letterhead is enclosed because you will recognize many of the dramata personnae in real estate development. Selection for the Salomon Brothers Advisory Board is a significant national recognition.

In the Madison community I have been recognized by Madison Magazine as one of the 50 most influential citizens in their November, 1987 issue and our planning firm has had a significant impact on such issues as the location and necessity of the Convocation Center, redevelopment of the railroad corridors, the convention center location, and real estate problems of several of the nonprofit groups in Madison. The amount of press coverage given our various roles in these matters is an indication of community involvement.

Relative to the university and the School of Business, I have been responsible for raising more than \$600,000 of endowment in relatively small contributions from several hundred supporters. In addition, the Alumni from the School of

Memo to Alan Filley
Page Two
February 17, 1988

Business Real Estate Program have organized their own association with more than 900 members, which is a statement about how they value their education and the concern of the university for them while they were on campus. Certainly the Real Estate Department has become the top program in the country, particularly the Masters program, and the evidence can be found in the School of Business Placement Office in terms of its records as to frequency of inquiry for real estate graduates, placement success ratios, and average starting salaries.

As a result of the national recognition of the School of Business Real Estate Program, the school has been able to capture the National School of Real Estate Finance for the American Bankers' Association from Ohio State University and the School of Real Estate Development for the Urban Land Institute.

I believe these activities meet the criteria for the Gaumnitz Award in terms of "excellence in at least two of the above dimensions."

Enclosures

Kauffman's List of Bell-Ringer Teachers at the University of Wisconsin-Madison

Spring Semester, 1988

<u>Teacher</u>	<u>Course</u>	<u>No.</u>	<u>Credits</u>	<u>Time</u>
✓ J. Graaskamp	The Real Estate Process	Ag Econ 108- <u>550</u> -5	3	MW 11:00
L. Bostian	Communication in Agr.	Ag Journ 120- <u>100</u> -3	3	MF 2:25
B. Kearl	Ag News Writing	Ag Journ 120- <u>111</u> -0	3	MW 1:20
K. Todar	Advanced Bacteriology	Bact. 192- <u>320</u> -0	4	TR 8:50
D. Cliver	Food-Borne Disease Hazards	Bact. 192- <u>350</u> -7	3	MWF 9:55
D. Nelson	Intro. Biochem.	Biochem 200- <u>501</u> -5	3	MWF 8:50
K. Lee	Science of Food	Food Sci. 390- <u>120</u> -3	3	MWF 12:05
R. Temin	Heredity	Genetics 412- <u>160</u> -4	3	MWF 1:20
B. McCown	Propagation of Hort. Plants	Hort. 476- <u>227</u> -4	3	MW 12:05
A. Alanen	History of Landscape Arch.	Land ARC 520- <u>260</u> -1	3	TR 1:00
H. Scheub	The African Storyteller	African 104- <u>210</u> -0	3	MWF 11:00
B. Van Deburg	Slavery in the American South	Afro Amer 106- <u>467</u> -4	3	W 1:20
N. Risjord	American History, Civil War-Present	History 448- <u>102</u> -4	4	TR 1:00
M. Petrovich	History of Russia	History 448- <u>418</u> -4	3	MWF 9:55
R. Numbers	Society & Health Care in Am. History	Hist Sci	3	TR 11:00
M. Leckrone	The Legendary Performers	Music 660- <u>206</u> -4	2	MW 9:55
K. Yandell	Hist. of Modern Philosophy	Philos 736- <u>432</u> -6	4	MWF 9:55
	Philosophy of Religion	Philos 736- <u>501</u> -8	3	MWF 8:50
R. Skloot	Intro. to Dramatic Arts	Theatre 942- <u>120</u> -7	3	TR 9:55