

JAMES A. GRAASKAMP COLLECTION OF TEACHING MATERIALS

III. REAL ESTATE DEPARTMENT ADMINISTRATION

- A. Selected Graaskamp Correspondence With Other Faculty Members
 - 2. Exchange with Marion Wolfe Regarding Her Move to Madison

March 9, 1982

Marian Wolff
1206 Trestle Glen Road
Oakland, California 94610

Dear Marian:

This CARE package contains some course outlines which are representative of the areas of which you might teach but are open for considerable arrangement to fit the talents and current needs of our department and Urban Land Economics and Urban Economics as well as our cousins in Urban & Regional Planning. In addition there is some propaganda on Madison to condition you to a summer viewpoint even though winter may still be on the edge of town when you arrive.

I have had opportunity to talk with some of your professors at Berkeley and they uniformly regret your leaving Berkeley and their program and are most complimentary. I do suspect that you will find Madison faculty a little less formal, mellow, and less stuffy on academic matters than Berkeley. Certainly in our department the pecking order is relatively obscure.

Hopefully you will be able to arrive on Sunday afternoon as I would like to take you to dinner and brief you on the drama personnel. On Monday your schedule will look something like this:

9:30 A.M. Prof. Steve Born, Chairman, Urban & Regional Planning Department
10:00 A.M. Prof. Jerry Kaufmann, Public Finance - URPL
10:30 A.M. Prof. Huddleston, Econometrician - URPL
11:00 A.M. Dean Robert H. Bock, School of Business
12:00 A.M. Lunch with the Ph.D. students
1:30-3:30 P.M. - Introduction to computer and library resources in the School of Business with Mike Robbins
3:30-5:00 P.M. - Talk on apartment house investment to graduate students and faculty real estate equity investment
6:00-9:00 P.M. - Casual supper with a few faculty and spouses

Tuesday Morning

8:00-9:00 Breakfast with James Graaskamp
9:00-10:30 Look-see at Madison residential alternatives
11:00-12:00 Meeting with Howard Thompson of the Executive Committee
12:00 Unscheduled, to talk about what you want to talk about

1-1:30
R.B. Andrews

Marian Wolff
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Received your working papers which scanned well but I sent them directly to our copy center to share them with a few of our colleagues.

Please let us know your flight number and arrival time for Sunday, March 28.

Best regards,

James A. Graaskamp
Chairman, Real Estate & Urban Land Economics

JAG/db

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COLLEGE OF ENVIRONMENTAL DESIGN
DEPARTMENT OF CITY AND REGIONAL PLANNING

BERKELEY, CALIFORNIA 94720

March 12, 1982

Professor James A. Graaskamp
Chairman, Real Estate & Urban Land Economics
Graduate School of Business
University of Wisconsin
1155 Observatory Drive
Madison, Wisconsin 53706

Dear Professor Graaskamp:

I received your CARE package today which was most informative. Thank you for the colorful photographic introduction as well. I visited Madison only once, briefly, about five years ago and so don't really know much firsthand about the campus or the city. I am eager to see more and look forward to the visit at the end of this month.

I will be arriving on Sunday, March 28th, at 6:00 PM, Mississippi Airlines Flight #307. I had wanted to arrive earlier, but all the flights were booked. I assume students are returning that afternoon from their spring break. I trust that a 6:00 arrival will still allow us the time we need on Sunday. I will stay until 4:00 PM on Tuesday, so that will give us a little extra time.

My presentation on Monday afternoon will explore issues in rental housing profitability, primarily by focusing on the behavior of small suppliers (who own the majority of rental units in the four cities I studied) as well as on the insights gained from disaggregating the Bay Area rental market. I mention this here, since the schedule you sent me for the interview indicated you thought I would be talking about apartment house investment. On the contrary, many of the properties included in my study are not apartment houses per se, but small multiples. These smaller buildings represent the bulk of the rental housing stock in this area.

Thank you again for your assistance. I look forward to meeting you on Sunday, March 28th.

Sincerely yours,

A handwritten signature in cursive script that reads "Marian".

Marian F. Wolfe
Lecturer