

JAMES A. GRAASKAMP COLLECTION OF TEACHING MATERIALS

IV. UW REAL ESTATE ALUMNI ASSOCIATION

E. Miscellaneous Scholarships and Teaching  
Assistantships

Scholarships and Teaching Assistantships  
Offered from June, 1982, to April, 1988

THE UNIVERSITY OF WISCONSIN  
Graduate School of Business  
1155 Observatory Drive

4a

To Dept. Chairmen - J. Grossberg 3/3/87  
From Helene Subject 1987-88 Scholarship List

Enclosed is your copy of the 1987-88 Scholarship List. The balances shown from the UW Foundation are as of 9/30/86. The end-of-the-year balances should be available to us in two weeks if you want to contact me for an update. Remember to follow the terms and conditions as outlined.

Enc.

Bus School Scholarships

Fund - Scholarship Title	Department Contact	C-Continuous E-Endowment O-Occasional T-Trust			Balance	Amount to be Awarded	Grad	U.Grad	Acknowledged by	Terms & Conditions
161-0231 Milton I. Shakow	Ford	Trust		\$8,818	\$750	X		NA	One \$750 award per year. Preference to residents of NY City, but if there are no qualified candidates, this stipulation may be disregarded.	
133-???? Wolfe, Prof. & UWF Mrs. Harry D.	Ford	Continuous		\$-0-	variable	X	X	Dean's Ofc.	Consider need, extra-curricular activities and acad. standing. If no suitable student is available for support, income shall be accumulated for larger awards or add'l awards in subsequent years.	
<b>QUANTITATIVE ANALYSIS</b>										
133-F594 Orrin A. Fried UWF	R.B.Miller	Endowment		\$ 7,537	Variable	X	X	Dean's Ofc.	Awarded to qualified students in any area of Statistics. Preference to graduate students whose studies relate to statistics in the field of labor. Second preference to grads or undergrads who are interested in utilizing the computer and with developing statistical information systems. Donor desires that income only be used, but "needed amounts of principal, as annual income from the fund, may be used as required."	
133-J774 Dow Chemical UWF	J.Morris	Continuous		\$ 1,000	\$1,000		X	Dept-Dean	Outstanding junior in MIS. Advise donor name of recipient.	
<b>REAL ESTATE</b>										
133-J190 Larson, Fran UWF (R.E. Alumni)	Graaskamp	Continuous		\$ -0-	Variable	X	X	DEPT.	To be awarded to a Real Estate major.	
133-J190 Ratcliff, R.V. UWF (R.E. Alumni)	Graaskamp	Continuous		\$ -0-	Variable	X	X	DEPT.	To be awarded to a Real Estate major.	
133-J190 Singer Memorial UWF Rose & Albert	Graaskamp	Continuous		\$ -0-	\$1,000	X	X	Dean's Ofc.	To be awarded to a disabled student with a major in Real Estate.	

Fund - Scholarship Title		Department Contact	C-Continuous E-Endowment O-Occasional T-Trust	Balance	Amount to be Awarded	Grad	U.Grad	Acknowledged by	Terms & Conditions
133-J190 UWF	UW Real Estate Alumni	Graaskamp	Continuous	\$ -0-	Variable		X	DEPT.	To be awarded to a Real Estate major.
133-F202 UWF	Verex	Graaskamp	Continuous	\$ -0-	Variable	X		DEPT.	To be awarded to a Real Estate major.
133-J098	Zuckerman-Komppa	Grasskamp	Continuous	\$ -0-	\$2000	X		DEPT.	Two \$1,000 grants to grad. students on annual basis. Grants may be given as a single semester payment. Award to recognize students who have shown aggressive entrepreneurship without ranking by GPA.
<b>TRANSPORTATION</b>									
161-0549	Timberlake Fellow.	Harmatuck	Trust	\$2,500	\$2,500	X		NA	Preference shall be given to those who intend to pursue careers in a phase of Air Trans. Industry (incl. educational work): 1st priority-grads from Accredited Secondary Schools in WI and ug from UW-Msn; 2nd-grad. from Accred.Sec.Sch. in surrounding states and ug studies at UW-Msn; 3rd-grad from Acc. Sec. Sch. in Prov. of Manitoba, Canada, and ug at UW-Msn; 4th-grad from UW-Msn Grad.Sch.of Bus.; 5th-grad students who majored or minored in some phase of aviation at some Accred. College or Univ., other than UW.
<b>GENERAL BUSINESS</b>									
161-0275	Automotive Industry of Wisconsin	Dean's Ofc.	Trust	\$ 830	Variable	X	X	NA	One or more annual awards to a junior, senior or graduate student. Scholarships are to be awarded on the basis of financial need, scholarship, potential business capacity, personality and character.
133-6575 UWF	Beers, William O.	Dean's Ofc.	Endowment	\$9,990	\$5,000		X	Dean's Ofc.	Two \$2,500 awards shall be made to business majors in good academic standing who are Wis. residents. Preference to be

THE UNIVERSITY OF WISCONSIN  
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*Hg*

To Prof. Graaskamp

3/28/85

From Helene

Subject Zuckerman/Komppa Scholarship

In order to establish a scholarship account for the above, please write out a memo giving terms of the award, indicating whether the award is given to a Real Estate Grad or Undergrad, equal opportunity scholarship, number of scholarships to be given in a academic year and dollar amount to be awarded each year, and other specifics pertaining to this particular award.

In a separate note for the file, please indicate whether or not you will be handling the acknowledgements to the donors, and if your office or our office indicates to the scholarship recipient they should acknowledge the scholarship to the donor.  
Thank you.

I have the original letter and the checks in safe keeping until your terms and conditions of award are received.

*Helene*



March 22, 1985

Mr. James A. Graaskamp  
Chairman, Real Estate  
& Urban Land Economics  
Graduate School of Business  
1155 Observatory Drive  
Madison, WI 53706

Re: Zuckerman/Komppa Scholarship

Dear Professor:

Sorry for the delay, enclosed herewith please find two checks made payable to the University of Wisconsin in the amount of \$1,000 each for the Zuckerman/Komppa graduate school scholarship.

This fund should be used to give a scholarship to the individual or individuals who most represent the entrepreneurial spirit of Mr. Komppa and myself.

I have also enclosed a copy of the recent issue of Financial Planning magazine article and a copy of the February issue of Multi-Housing News article for your reading along with complete information on Court Woods Condominiums. In addition, I accept to head the round table discussions on the student condominium housing concept.

Sincerely,

A handwritten signature in black ink, appearing to be "HAZ", written over a horizontal line.

Howard A. Zuckerman

HAZ/en  
Enclosures

March 29, 1985

TO: John Feldt, U. W. Foundation  
FROM: J. A. Graaskamp

Please write a check in the amount of \$6,400 to cover the 1984-85 graduate and undergraduate scholarships given to Real Estate students from the Real Estate Alumni Fund, #1-199, and forward to Dean Blakely. Thank you.

JAG:hn

<u>Grad. Students</u>	<u>Semester</u>	<u>\$ Amount</u>
Furlong, Brian	Fall	500 ✓
Johnson, Timothy	Fall	500 ✓
Cherry, Edw. M.	Fall	500 ✓
Esquivel, Teresa F.	Fall	500 ✓
Gordon, Vivian F.	Fall	500 ✓
Kraus, John	Fall	500 ✓
Lenhart, Paul	Fall	500 ✓
Pfeifer, Reginald	Fall	250 ✓
Osgood, Whitfield	Fall	500 ✓
Anderson, Jeanne	Fall	500 ✓
Adefemi, O. Jaqueline	Fall	250 ✓
		<u>5,000</u>
<u>Undergrad. Students</u>		
Tobias, Michael	Spring	500 ✓ <i>Grad</i>
Golemb, Lisa Ann	Acad. Yr.	300 ✓
Knaak, Karyn	Acad. Yr.	300 ✓
Rasmussen, Steven	Acade. Yr.	300 ✓
		<u>1,400</u>
	GRAND TOTAL DUE	<u><u>\$6,400</u></u>



UNIVERSITY OF WISCONSIN - MADISON

RESEARCH ADMINISTRATION - FINANCIAL  
750 UNIVERSITY AVENUE  
MADISON, WISCONSIN 53706  
TELEPHONE 608-262-3822

09/17/85

NOTICE OF GIFT, GRANT OR CONTRACT  
TO BE PRESENTED TO THE REGENTS ON  
OCT 11, 1985

AGENCY: AMERICAN INSTITUTE OF REAL ESTATE APPRAISERS  
CHICAGO, IL

AGENCY NO: NONE

UNIT/DIV/DEPT: MSN BUS SCH OF BUSINESS  
(A-12-2000)

PROJECT DIRECTOR: GRAASKAMP, JAMES A

U. W. FUND-ACCT: 133-9913

THIS ACTION: PROVIDES 5,000.00

PROJECT DESCRIPTION: AMERICAN INSTITUTE OF REAL ESTATE APPRAISERS  
GRADUATE SCHOLARSHIP AWARDS

CATEGORY: STUDENT AID

IF YOU HAVE ANY QUESTIONS REGARDING THE ABOVE ACTION, PLEASE CONTACT THE  
OFFICE OF RESEARCH ADMINISTRATION - FINANCIAL OR YOUR CAMPUS EXTRAMURAL  
SUPPORT OFFICE.

JEB

CC: RUDE  
BLAKELY  
CASH CONTROL WITH CK/CSH \$ 000  
GRAASKAMP/  
FILE (2)

(N.B. UNLESS NOTIFIED TO THE CONTRARY WITHIN FIVE (5) DAYS FOLLOWING  
REGENT MEETING SHOWN ABOVE, PLEASE CONSIDER THIS MEMORANDUM AS  
OFFICIAL NOTICE OF ACCEPTANCE BY THE REGENTS OF THIS GIFT OR GRANT.)

*Greg Sandrich 2000*  
*Steve ~~Rasmussen~~ Rasmussen 3000*

December 8, 1986

Mr. Leroy Gaines  
1300 Hillside Place  
Chappaqua, NY 10514

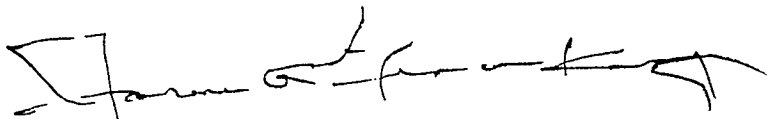
Dear Mr. Gaines:

My former student and good friend, Andrew Singer, has given the real estate program here at Wisconsin a special \$1000 scholarship in memory of the late Mrs. Ness Gaines.

As in the past, Andy has asked us to apply his scholarship assistance to students with some disability. For the spring semester we intend to support a graduate student by the name of Jon Vet. Jon is a Dutch student whose graduate work has been delayed and undercut by a blood disease which is cureable but prolonged. Frequent hospitalizations during the summer and fall semesters have lead to the necessity of his working at a reduced credit load and extending his semester attendance beyond his funding. He is an excellent student who has managed to carry forward despite considerable pain in his joints and a tendency towards fainting spells. We are pleased to be able to provide Jon some assistance at this point and will use the scholarship as leverage to obtain additional student loans and partial waiver of out of state tuition.

I am sure you will be hearing directly from Jon when we tell him of the financial package we have been able to put together for him in response to this generous and thoughtful memorium for Mrs. Gaines.

Sincerely,



Professor James A. Graaskamp  
Chairman, Real Estate and Urban Land Economics

JAG:sw

cc: Andrew J. Singer ✓  
Jon Vet ✓

Awards, <sup>granted</sup> Fellowships, & Scholarships ~~awarded~~ in 1987

1. The Shidler Essay Competition for Graduate Real Estate Students once again recognized the talent pool at the UW Real Estate Program. Mark Eppli, first year Ph.D. student, won Second Prize, \$5000 cash. Ralph Cram, graduating MS student, won Third Prize for \$1000. <sup>eighty-four</sup> Ralph is slipping - last year he won Second Prize. The essay contest had ~~eighty-four~~ submissions from all the well known real estate programs in the country, as well as a few unknowns. Mark Eppli wrote on "Corporation's Hidden Leasehold Assets."
  - ^ Harvesting a
2. The Urban Land Institute has established the Henry S. Miller Land Use and Development Fellowship for \$5000, funded by the Good Gulfstream Foundation of Tampa Florida. This year Dan Knox, second year Ph.D. student, was one of twenty fellowship winners. Incidentally, Dan Knox continues to receive the highest student evaluation scores of any T.A., <sup>including</sup> including Bob Gibson, his outstanding predecessor.
3. Funding for Ph.D. students is very significant because currently we have four Ph.D. candidates in residence who receive financing support as teaching assistants and project assistants. These include Dan Knox, Evan Harrison, Elaine Worzala, and Mark Eppli. In addition we have four outstanding Ph.D. prospects who have been admitted on the condition that they realize we have no funding for them at this time. Our Ph.D. cadre has never been stronger.
4. Corporate fundraising is moving slowly. Prudential has provided a second draw of \$25,000 and Robert Polachek has ~~pledged~~ <sup>pledged</sup> \$5000.

Prov: (Jeffrey C. Wieckert, of Opus Properties, Inc. in Minneapolis is quoted in the June issue of NAIOP's Development Magazine on the topic of asset managers and his "team approach" to management.

5. The recipients of the American Institute of Real Estate Appraiser Scholarship for the 1986-1987 school year were MS students Paul Bakken and Vince Slupski, while Roy Splansky received the Herbert Nelson Scholarship ~~and~~ <sup>and</sup> ~~James~~ <sup>Reek was the recipient of the Fran Larson scholarship.</sup>

The summer internship program continues to be a very successful part of the Real Estate Program. This year Pat Dempsey headed up the program and the following list indicates where many of the students are currently doing their summer internships. Not all of the internships are known at this point

- Steve Corrigan - General Electric Credit Corp. Stamford CN \* list on board
- Scott Miller - VMS, Chicago
- Linda Fischer - VMS, Chicago
- Susan Karner - Met Life Real Estate Investments, Oakbrook
- George Helf - National Mortgage Company, Madison

6. Real Estate Alumni Scholarships from monies accumulated as a result of the \$25 dues payment have been awarded as follows for the summer/fall semesters:

(Helene's list)

- ← Susan Karner
- George G. Helf
- Daniel Ault
- Christin Bayer
- Arnie Cook
- Craig Leiberman

- James Reek was the recipient of the Fran Larson scholarship for the 1987-1988 school year. \$500.00

- R.U. Ratcliff Charles Davis <sup>III</sup> \$1000.00

"Zuckerman/Canada Fellowships? \$1000.00 per student."

M E M O R A N D U M

TO: James A. Graaskamp  
FROM: George H. Brieske, *GHB*  
DATE: January 23, 1987  
SUBJECT: Second Semester 1986-87 Teaching/Project Assistants

Teaching assistants and project assistants for Real Estate and Urban Land Economics to be funded from Fund 101-2 for Second Semester, 1986-87 are:

<u>Name</u>	<u>Appointment</u>	<u>%FTE</u>	<u>Amount</u>
Dan Knox	TA (Experienced)	50.0	\$5,415.75
Charles Murphy	TA (Inexperienced)	16.7	1,721.59
Howard Levy	PA	11.3	944.50
William Walker	PA	11.3	944.50
Totals		<u>89.3</u>	<u>\$9,026.34</u>

GHB:jb

xc: E. Fosbinder  
H. Noltner

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RESEARCH ADMINISTRATION - FINANCIAL  
750 UNIVERSITY AVENUE  
MADISON, WISCONSIN 53706  
TELEPHONE 608-262-3822

09/28/87

NOTICE OF GIFT, GRANT OR CONTRACT  
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NOV 06, 1987

AGENCY: AMERICAN INSTITUTE OF REAL ESTATE APPRAISERS  
CHICAGO, IL

AGENCY NO: NONE

UNIT/DIV/DEPT: MSN BUS SCH OF BUSINESS  
(A-12-2000)

PROJECT DIRECTOR: GRAASKAMP, JAMES A

U. W. FUND-ACCT: 133-9913

THIS ACTION: PROVIDES 3,000.00

PROJECT DESCRIPTION: AMERICAN INSTITUTE OF REAL ESTATE APPRAISERS  
GRADUATE SCHOLARSHIP AWARDS

CATEGORY: STUDENT AID

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SUPPORT OFFICE.


KLB

CC: RUDE  
HICKMAN  
CASH CONTROL WITH CK/CSH  
GRAASKAMP, ✓  
FILE (2)

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April 12, 1988

M E M O R A N D U M

TO: J. A. Graaskamp  
FROM: G. H. Brieske   
SUBJECT: Real Estate Department Scholarships

Based on the allocation for teaching assistants funded from 101-2 funds in 1987-88, .75 FTEs will be funded in 1988-89.

It is my understanding therefore, that 101-2 funds will be available for Dan Knox to receive a half-time teaching assistantship for fall and spring semesters and for Mark Eppli to receive a half-time teaching assistantship for the first semester only.

All other teaching assistant appointments will be funded from Real Estate Alumni funds or other sources.

jb

cc: H. Noltner