

JAMES A. GRAASKAMP COLLECTION OF TEACHING MATERIALS

V. INDUSTRY SEMINARS AND SPEECHES - SHORT TERM

G. Miscellaneous Company Lectures

15. Correspondence from Carolyn Schwenker, First
Boston Real Estate and Development
Corporation: Re:"Project Feasibility
Analysis", February 4, 1986

**First Boston Real Estate and
Development Corporation**
A Subsidiary of First Boston, Inc.

Tower Forty-Nine
12 East 49th Street
New York, New York 10017
(212) 909-2000

First Boston Real Estate

Via Federal Express

February 4, 1986

James A. Graaskamp, Ph.D.
Landmark Research, Inc.
202 A Breese Terrace
Madison, WI 53705

Dear Dr. Graaskamp:

This letter confirms your seminar presentation to First Boston Real Estate and Development Corporation on Thursday, March 13th. As we discussed, your topic will be "Project Feasibility Analysis" with an emphasis on finance. I have enclosed general information on our group to acquaint you with our activities.

We will begin the presentation at 1:30 P.M. and run through until approximately 7:00 P.M. Please plan to join us for lunch prior to the presentation. Our address is Tower 49, 12 East 49th Street (between Fifth and Madison), 33rd floor. For your services, we will pay a \$1,500 fee plus expenses. Please sign one copy of this letter to confirm this arrangement, retaining the second copy for yourself.

We look forward to working with you.

Sincerely,



Carolyn J. Schwenker
Associate

CJS:ar
encls.

cc : T. Lavin

Confirmed and Agreed To:

James A. Graaskamp, Ph.D.