

JAMES A. GRAASKAMP COLLECTION OF TEACHING MATERIALS

VI. ACADEMIC ASSOCIATIONS

C. Homer Hoyt Institute

1. Graaskamp as Candidate Fellow in 1983 at the
Homer Hoyt Institute School of Post Doctoral
and Advanced Studies in Land Economics

HOMER HOYT INSTITUTE
SCHOOL OF POST DOCTORAL STUDIES IN LAND ECONOMICS

Please reply to:

District of Columbia Office
Colton-Boykin Suite 1250
1133 Fifteenth St., N.W.
Washington, DC 20005
Area Code (202) 872-8249

Florida Office
Hilton Suite 121
3800 N. Ocean Drive
Singer Island, FL 33404
Area Code (305) 848-5502

✓ Maryland Office
Post Office Box 34461
(Washington, DC Area)
Bethesda, MD 20817
Area Code (301) 469-8568

April 27, 1982

Dr. James A. Graaskamp
Chairman, Department of Real Estate and UF
University of Wisconsin
Madison, WI 53706

Dear Jim:

It was a pleasure to talk with you and know of your interest in becoming a Fellow in our Post Doctoral School of Land Economics.

Enclosed is a draft with information about the school. Please indicate your desire to become a Fellow by sending us a letter and noting tentatively the general area of concentration you would like to pursue.

We would appreciate receiving a copy of your resume for our files.

Sincerely yours,

Maury Seldin
Maury Seldin

dg

Enclosure

MS:dg

cc: Dr. Arthur Weimer

Candidate Fellows:

Dr. Herman G. Berkman
Dr. Edward A. Fernald
Dr. James A. Graaskamp
Dr. William G. Grigsby
Dr. C. F. Sirmans

BIOGRAPHIC SKETCH

JAMES A. GRAASKAMP

James A. Graaskamp is full professor and chairman, Department of Real Estate and Urban Land Economics, School of Business, University of Wisconsin, Madison. Dr. Graaskamp is also President and founder of Landmark Research, Inc., which was established in 1968, as well as co-founder of a general contracting firm, a land development company and a farm investment corporation. He was a member of the Board of Directors and treasurer of the Wisconsin Housing Finance Agency and is currently a member of the Board and Executive Committee of First Asset Realty Advisors, a subsidiary of First Bank Minneapolis. He is also a trustee of the Urban Land Institute. He was co-designer and instructor of the EDUCARE teaching program for computer applications in the real estate industry.

Dr. Graaskamp received his B.A. degree from Rollins College, Winter Park, Florida; his M.B.A. from Marquette University, Milwaukee, Wisconsin; and his Ph.D. from the University of Wisconsin. His academic honors include being an Urban Land Institute Research Fellow, a University of Wisconsin Fellow (1959-60); and recipient of the William H. Kiekhofer Teaching Award in 1966.

Some of Dr. Graaskamp's writings include the following: "Fundamentals of Real Estate Development," ULI Development Component Series, 1980; "A Rational Approach to Feasibility," The Appraisal Journal, October 1972; and "An Approach to Real Estate Finance Education by Analogy to Risk Management Principles," Real Estate Issues, Summer 1977.

His professional experience includes substantial and varied consulting and valuation assignments to include investment counseling to insurance companies and banks, court testimony as expert witness and market/financial analysis of various projects, both nationally and locally.