JAMES A. GRAASKAMP COLLECTION OF TEACHING MATERIALS

- IX. MISCELLANEOUS PROJECTS AND CORRESPONDENCE WITH INDUSTRY
 - B. Appraisal Research and Reform
 - 1. Correspondence and Articles Re: National Council of Real Estate Investment Fiduciaries (NCREIF) Research Committee
 - b. Sample agenda of NCREIF Research Committee, September 12-13, 1983

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NCREIF COMMITTEE AGENDA

September 12-13, 1983

- 1. Review of NCREIF acitvities since June 1983 meeting Bill Wendt
- II. Preliminary report on data base elements
 - A. UW resources
 - 1. Ingress data base system
 - 2. Bill Gates and demographics lab
 - 3. Mini computer networks
 - 4. WITS research port (2500)
 - B. Geo-coding
 - 1. County as a common denominator
 - a. Census
 - b. Federal reserve data
 - Combination into regional categories of other real estate data services
 - 2. Hierarchy of cities code
 - a. Population size
 - b. Classification of major basic industries
 - c. Diversification of major basic industries
 - Intra-city codes such as:
 - a. CBD
 - b. Regional suburban shopping center node
 - c. Satellite community center
 - d. Freeway interchange center
 - e. Airport center
 - f. Free standing
 - C. Property type classifications
 - 1. Code number to match life insurance institute
 - 2. Double digit code number for maximum of 9 classes plus 9 sub-categories
 - 3. Sub-categories would match most appropriate existing data bases like BOMA, ULI shopping centers, hotel classification, etc.

- D. Revenue character classifications
 - Single tenant lease characterizations by term, passthrough, index
 - 2. Multi-tenant leases with weighted average, maturity average, percentage of passthrough, average size square footage of lease
 - Operating expenses as a percentage of gross after adjustment for passthroughs
 - 4. Real estate taxes as average dollars per rentable unit before and after passthrough
 - 5. Cash breakeven point including debt service as a percentage of gross revenue
- III. Progress on the AREUEA Journal Mike Miles
 - A. The past and the JPM
 - B. The potential contributors
 - C. Others?
- IV. Audit
 - A. Permission
 - B. Specific requests on procedure
 - C. Revised timetable
- V. New Business